

CCMAC BOARD MEETING
MINUTES- February 19, 2019

Present: Joe D'Agrosa; Jim White; Lauren Sheprow; Ron Carlson; Lisa Perry; Brian MacMillan; Bill Mackedon; Mayor Margot Garant

Motion: L. Perry made a motion to accept minutes **Seconded-** R. Carlson
Passed

Trustee Report: M. Garant for S. Loucks

- Meeting Thursday with Crest @ 4PM. They are close to a resolution which will then be brought to the BOT
- They are operating with current license
- Denise M. has been helping with promotion and membership
- BOT has authorized Parks to work with Renee with clean-up
- Margot met with Steven Englebright after the response from the DEC
- DEC- Scale back; Village not happy with their plan to stabilize the cliff
- Town of Brookhaven hoping to get Getty repair done next winter
- Village Outing June 1st
- US Amateur Qualifying July 18th

Financials: L. Perry- Report handed out

- Spurred conversations on Membership; Grass Root Programs;

Golf Report: B. Mackedon

- Contracts for 2019 Outings have been mailed
- 22 out of 26 contracts back with 20 deposits
- PJFD coming back but didn't send contract/SB Women's Lax confirmed date
- Few dates are available
- Golf and Tennis ahead of last year- more accurate numbers next meeting
 - Golf \$622,539 (273 members) Last year \$363,250
 - Tennis \$71,720 (118 members) Last year \$38,960
 - 190 golfers have not rejoined- plus those still not processed
- He and Jake will call members that haven't joined- but the \$100 fee will not be waived
- Some ideas were discussed such as paying \$100 to use facility for a day- to try it out
- Couple of meet and greet opportunities over past three weeks- two SB basketball games and all leads (90) were followed up
- Process of hiring new staff- more dependable and responsible staff to check people in to avoid the continuing billing issues that arise
- Participated in a Rotary Event
- Met with Waterview to go over outings for 2019. Cost increase is approximately \$15 per person. Excited to see what they will offer- outings typically 50-80 players. Crest will be there to get contact info
- Working on budget
- Course should open April 1st.
- Member handbook should be posted on website by end of next week with calendar

Superintendent Report: B. MacMillan

- The weather has been good so more work has been done outside
- Tree trimming and pruning
- Clearing out 9th Fairway; behind green 5 green Tee; 8 Tee

- Equipment lease being looked at
- Soil to new Tee Box 11- Forward Tee
- Staff Coming back March 21st
- Would like to aerate before course opens

Tennis Report: D. Eng

- Now have 3 USTA Women's Teams- possibly will join as they are active players
- Working on Renee with calendar and with new Head Pro Eric Dubin from World Gym
- Develop full calendar of events: ladders; tournaments; socials
- Would like to re-instate referral program for tennis
- Kickoff meeting for ALS Fundraiser is set
- Golf Incentive for Non- Resident Tennis Members- offer the "6 Pack" to tennis members that are non-residents- had some other points. This was tabled

Membership: L. Sheprow

- Collected almost 90 leads at the SB basketball game
- Bill and Jake were in Suite for meet and greet to speak about membership and programs
- Follow up emails to everyone sent
- Bill will make an appointment to make presentation at Chamber Meeting
- Laurie feels we need to create brochures- Corporate; individual; Family; Golf & Tennis

Meeting Adjourned

Next Meeting March 19, 2019

Tuesday Tournament Group: B. MacGilvray

- Working on Member Guest- July 25th
- The Babe will be in June
- Tuesday Tournament Flyers are out

Old Business:

- Joe mentioned it will be okay to do email voting and discussion
- Quorum issue will be discussed and voted on at the next BOT meeting

Nest Meeting February 19, 2019