

PJCCMAC MEETING
MINUTES- Tuesday, May 12, 2020
Via Zoom Meeting

Present: Lauren Sheprow, Ron Carlson, Jill Wagner, Charmaine Famularo, Dana Eng, Don Mackenzie, Lisa Perry, Kris Adams, Stan Loucks, Margot Garant, Brian MacMillan, Joe Dagraosa, Dave McGilvray, Barbara McGilvray,

I. Call to Order- L. Sheprow called meeting to order at 7:04 PM

II. Approval of Minutes

Minutes from April 21st meeting was unanimously approved.

Minutes from January 21, 2020 meeting was approved. 10 yes and 1 abstain.

III. Village Trustee Liaison Report –S.Loucks

- A. Golf course opens, social distance and mask rules were obeyed. Golf is doing well financially.
- B. Discrepancy in the number of golf memberships, 390 and 402 members. Need to clarify that.
- C. Tennis is closed. Tennis saved a bit of money from staff wages but opening Tennis is the goal. M.Garant will wait for the Governor Executive Order to re-open Tennis. She added that the guidelines for Tennis is based on USTA and the Village guidelines.
- D. L.Sheprow asked if we lost any Tennis members because of late opening, and if any refund was issued. Stan said there was no refund issued. We have less number of Tennis membership compared to last year (118 presently). There are 4 tennis members requesting refund or rollover. Individual request will be examined case by case.
- E. Regarding the bluffs and the DEC, M. Garant said that the Village had approved engineers to work on retaining walls on East Beach. The estimate for that is \$200K to \$600K. There is no progress regarding DEC permit applications for the bluffs.
- F. Pickleball updates: four bidders came but three of them did not complete requirements. The low bidder is different from previous one. Construction is not going to go ahead this year.
- G. Stan added that the Turn said they are going to open. B.Macmillan communicated with the Crest Group and that they gave 5/22 (Memorial Day weekend) as the opening date for their window service.

IV. Club Management update- B. MacMillan

- A. Budget: Golf budget is doing well, propped by the guest fees and cart fees. Lessons are starting to increase and online pro shop sales went well (\$3k in sales so far). Membership still lagging, especially from those who reside in Florida and are unsure about joining the club. Tennis budget is behind especially because we are not open yet. There are different guidelines for State and County and privately owned Golf courses regarding motorized cart use. Brian added that with the warning email that a no show will be charged helped people to delete their booking if not needed.
- B. Fairway yardage markers: Safety precautions being followed well. We need to keep it up and self enforce. The 12 minute Tee times will be applied until we can have two people per cart. Fairway markers are getting old and not exactly accurate. Greens committee has recommended replacing one 150 yardage marker for each hole for now. Prices vary, flat

fairway markers made of stone will cost \$1,400 without PJCC logo and \$1,700 with logo for 14. Plastic ones with no logo is \$616 and newer version of what we currently have will cost \$280. Discussions followed with two points ensued: 1) It is helpful to have a marker and the yardage book also show how far we are from the hole 2) If needed we can put just one yardage marker because most members use their watch or apps for that. L.Sheprow asked B.Macmillan to put up a proposal of the markers that we can discuss and decide on.

- C. Plantings: The Crest group did their own landscaping but left a couple of beds unfinished. B.macmillan is going to follow up on that. Further, he added that he managed to get around 15 or so free plants for wall for #12 from one of his friends.
- D. Bag storage for push carts will add to the revenue. It costs \$200/per bag. Discussions followed with three points: 1) Members who choose to use the service are using it at their own risk and it will be clearly communicated and 2) Staff only deals with push carts as it's easier to handle while transferring it to and from the storage and 3) Staff will follow the safety guidelines, including wearing gloves and sanitizing part/s of the bag that they touch.
Vote : L.Perry moved to propose a motion to open up the golf storage facility with all the safety guidelines in place as discussed. J.Dagrosa seconded. Motion passed with 7 yes and 1 no.
- E. Outings: 7 out of 12 outings have been successfully moved to the later dates. The first Outing is on August 3rd. The Portjeff Amateur Tournament hopefully will take off and becomes an annual thing. First one is on June 29th for individual and second one on July 13th for a two person team. Discounts for members for the entry fee. J.Dagrosa added that we will need to ask members to share the leaflet of the Tournament with their friends and family to spread the word more. B.Macmillan added that he will discuss it with the Crest group if they can open the Turn for those 2 dates.
- F. Online Pro Shop: It went well so far. We have around \$3000 in sales.
- G. Aeration: Vertidrain done with a free demo that saved us over \$5k without having a company coming in to do it.
- H. Tennis update: New windscreen and one more awning are going up. He will look at the part of the fence that's broken. Gravel added to the upper court area to look neater.

V. Committee Updates

A. Greens Committee- R. Carlson

Greens Committee is in unison that the court condition is very good. Since we still don't have soil, everybody needs to be reminded to replace divots. Need to spread the word more about the bricks program. There is plenty of space in the patio. Last year he helped putting signs on every other Cart about Bricks program, so maybe this year, we can also add Tee sign ads on one and Bricks program on the other. B.Macmillan added that we can also add social distancing guidelines on that.

The brick and beautification program was part of the Golf Board of Governors program. D.Mcgilvray still has the beautification fund and the check book that has \$230 in it (with the \$140 came from the order of a brick from Tennis). He will continue taking care of it to keep it simple.

B. Tee Sign and Yardage Book Program –J.Dagrosa

J.D'Agrosa reported that we had \$10,750.00 received. Money owed that's due now is \$2,550.00 and the remaining amount of \$3,459.00 is due in April 2021. Conservancy has laid out almost \$3k so far.

To cover all the cost, we will need to sell at least five more signs. He was in agreement that the Yardage book not to be included in the Tee sign package.

Vote: L.Perry proposed a motion to keep the Tee Sign price as we have it now (\$1350/1 year and \$2500/2 years). J.Dagrosa seconded. Motion passed unanimously.

Furthermore, after discussions whether it is worth it to just buy the remaining Tee signs and then sell them afterwards, M.Garant authorized the use of “treasure your park” fund to front the payment for the remaining 9 signs at \$5,400. She added that she will have to check all deposits and expenses and will need to see the agreement letter that ‘treasure your park’ will be lending the money to the Country Club.

C. Membership Marketing – L.Sheprow

L.Sheprow asking the question whether we should continue with the referral program. S.Loucks added that there were two instances where new members put two different names on the referral section. He added that the current program should have stopped in January. B.Macmillan added that from June 2019, the club paid \$8,000 in members’ referral, which proved that the program works. He added that however, it is not quantifiable whether those new members would join anyway even without the referral program. D.Eng added that for Tennis, this referral program did help in getting new members. Membership committee will discuss the referral program and make a recommendation to the CCMAC.

Vote: After discussions, D.Mackenzie proposed a motion to temporarily stop the referral program until next CCMAC meeting. D.Macgilvray seconded. Motion passed unanimously.

D. Tennis Association- D. Eng

Not discussed.

E. Finance Committee- L. Perry

Not discussed.

VI. New Business

A. Tee time exceptions for juniors. Not discussed.

B. Membership referrals: previously discussed under agenda item V.C above

C. PJCC Amateurs tournament: previously discussed under IV.E above.

D. 2021 Membership discussion: Membership committee will meet to provide a report and suggestion to the CCMAC

L.Sheprow asked about the ForeUps golf booking and whether it is good practice to allow members to book a foursome with the same names. B.Macmillan explained that it is easier to do that and then change the names to the real players name when they check in. It was to do with the program itself.

VII. Date for next meeting is Tuesday, June 16,2020 at 7pm (location TBD)

IX. Adjourn

B. McGilvray motioned to close the meeting and L.Perry seconded. The meeting was adjourned at 9.10pm.