

**PJCCMAC MEETING**  
**MINUTES- Thursday, July 23, 2020**  
**Sail Loft Room –Village Center**

Present: Stan Loucks, Lisa Perry, Ron Carlson, Charmaine Famularo, Dana Eng, Don Mackenzie, Kris Adams, Brian MacMillan, Joe Dagrosa, Dave McGilvray, Barbara McGilvray,

**I. Call to Order-** J.Dagrosa called the meeting to order at 7:08 PM

**II. Approval of Minutes**

Minutes from May 21, 2020 meeting was unanimously approved.

Minutes from June 16, 2020 meeting was unanimously approved.

**III. Election of CCMAC President**

J.Dagrosa made a motion to nominate L.Perry as President, D.Mackenzie seconded. The motion was unanimously approved.

**IV. Financial Report –L.Perry**

L.Perry highlighted some of the revenue compared to last year during the same period (June 1<sup>st</sup> – July 22):

- Guest fee \$21,695 (last year) to \$66,540 (this year)
- Resident 6round passes: \$6,600 (last year) to \$50,900 (this year)
- Cart fees: \$25,000 (last year) to \$40,000 (this year)
- Revenue in general \$137,892 (last year) to \$283,711 (this year)
- Expenses is down from last year, possibly because of the timing and/or streamlining of payments: \$377,078 (last year) compared to \$311,686 (this year)
- No rent money from the Crest Group since March, 2020

Some new lines of revenue:

- Cell tower \$2,300
- Lessons (golf) \$9,167
- Bag storage \$2,200
- Retails gross revenue \$23,109

**V. Village Trustee Liaison Report –S.Loucks**

- A. Proposed budget revenue for 2021 as mostly outlined in June 23 meeting with some modification.
- B. Streamlining social membership : member card, fitness room, All Purpose Room, social events
- C. Discussion to harmonize the Young Adult age bracket for both Golf and Tennis. Currently is 19-25 for tennis and 19-29 for golf.  
**Vote:** D.Eng made a motion to recommend 19-29 age Young Adult category brackets for both Golf and Tennis. D.Mackenzie seconded. The motion was unanimously approved.
- D. Minimum will be the same for 2021 (\$315 for Golf and \$135 for Tennis)
- E. B.MacMillan and J.Dagrosa will discuss Corporate Membership category in more details. B.MacMillan and S.Loucks will work on the White Book.
- F. Proposed deadline for 2021 membership renewal is March 15<sup>th</sup>, 2021. Increase in membership fee will be applied after the date
- G. Waterview is opening on July 30<sup>th</sup>.

- H. Possibility to suggest procedural change for Crest Group to process the minimum cards to expedite the distribution to members.
- I. Possibility to extend the minimum's date pass 12/31 as the Turn and the Waterview were not open from the beginning of the season.

#### **VI. Club Management update- B. MacMillan**

- A. PJ Open was a great success. He thanked J.Dagrosa and D.McGilvray for their work.
- B. Overall, the course is good. Some problems with grass had stopped growing due to the product used on the course, exacerbated by lack of rain. The product slowed the growth. Lack of rain meant more insect and diseases. He described it as survival mode until temperature is down.
- C. Incidents and damages caused by a group of young adults. The matter was now in the hand of the police.
- D. The new distance bell was popular with golfers. He hoped to add 2 (two) more bells.
- E. All rescheduled Outings were cancelled. He would move the deposit to the Spring 2021. B.Mackedon will help to incorporate the reschedule outings in the next 2 years
- F. July 27<sup>th</sup> BBQ event: 90 people signed up (foursome play), par 3 contest and raffles.
- G. Issue of people bringing their own drinks to the course. With no service from the Crest Group it would be difficult to enforce. Some ideas of running a beverage cart to provide service to members. No decision was made.
- H. Regarding membership and tee sign, there were discussions whether to add Early Bird type of promotion on the Tee signs. We need to advertise Early Bird promotion more broadly (banners or signs in town –“Pay for next year Play Now”).  
**Vote:** C.Famularo made a motion to continue forward 2021 without an outside sales person for membership. R.Carlson seconded. Motion passed unanimously.

#### **VII. Committee Updates**

- A. **Greens Committee-** R. Carlson  
As reported by B.MacMillan in VI.B,C,E
- B. **Tennis –D.Eng**
  - Courts are in great shape. E.Dubin is doing the mid season maintenance this year.
  - Problems with awnings because of the wind. Need help to show us how to secure them properly.
  - Chelsea has some problems due to volume of usage at booking time.
  - More Junior members this year
  - Club Tournament had started
  - Various evening activities: Monday mixed doubles, Wednesday challenge and Thursday ladies night
  - Socials: Wimbledon wooden racket and Beach get together
  - More people around this year to play different times
  - Tennis President vacancy: D.Eng wanted to ensure that there is no provision that Tennis Board President has to be Port Jeff resident. S.Loucks and L.Perry said no, based on previous precedents.
- C. **Tournament Groups –D.McGilvray and B.McGilvray**
  - Club Championship will be held on 1st weekend in August. \$40 entry fee.
  - Weekend tournament attracted lots of participants. It also attracted people that don't normally play.

- Discussions on the definition of a member in regards to tournaments participation. In general it was accepted that a member is a person who pays membership fee, assessment and minimum each year to join the club. Tournaments participation only opens to members.
- Tuesday Tournament Group: Happy with the course and the new Bell is great. Question on food cost for tournaments groups. Waterview quoted \$35pp for a BBQ style food this year compared to \$25pp last year that constituted 3 entrees and an ice cream. The entry fee for the tournament is \$30pp.

**D. Membership –D.Eng**

D.Eng highlighted the background and benefits of Referral Program. Initial recommendations included:

- Referral program should be available throughout the year
- The fee will remain as is (\$250 for Golf and \$100 for Tennis)
- The referral can be used as in the past with the addition of the following: To buy merchandise in the Pro Shop; To play Golf (guest fees, cart fees); To play Tennis (guest fees)

Referral Program recommendations are to be voted on at the next meeting.

C.Famularo is to chair a new Social Committee. The committee will explore ideas and possible social events to hold. K.Adams, D.Eng and B.McGilvray volunteered to help. Previously we had Hospitality committee when Lombardi was part of the Country Club.

**E. PJCC Amateur Tournament Result –D.McGilvray**

- Held on July 13<sup>th</sup>, 2020
- 62 participants came from other parts of LI and also from CT
- \$6,030 revenue with \$4,730 profit to the club that will be put aside for next year
- \$700 prize money that can be used in the Golf Pro Shop
- J.Dagrosa and D.McGilvray were the main organizers assisted by B.MacMillan and S.Loucks. R.Carlson and a couple of previous members also helped out.
- D.McGilvray thanked B.Mackedon also for all his help with the tournament

**F. Grievance Committee –J.Dagrosa**

L.Perry reported, on behalf of J.Dagrosa, that the grievance committee is handling the problem that occurred due to members who spoke inappropriately to staff. The committee is monitoring the situation.

**G. Tee signs –J.Dagrosa**

Not discussed

**VIII. Date for next meeting is Tuesday, August 18,2020 at 7pm (location TBD)**

**IX. Adjourn**

The meeting was adjourned at 9.13pm.