

PJCCMAC MEETING
MINUTES- Tuesday, November 17, 2020
Village Center –Sail Loft Room

Present: Lisa Perry, Stan Loucks, Dana Eng, Brian MacMillan, Joe Dargosa, Don Mackenzie, Charmaine Famularo, Kris Adams, David Brandman, Barbara McGilvray, Dave McGilvray, Bill Mackedon, Connie Gross, Cathy DeMeo, Liz Garland, Lauren Sheprow

I. Call to Order- L.Perry called the meeting to order at 6:01 PM

II. Approval of Minutes

Minutes from October 20, 2020 meeting was unanimously approved.

III. Village Trustee Liaison Report –S. Loucks

- Met with the Crest group numerous times. The Village felt that it would be fairer to the membership to increase the minimum by \$35/year across the board. This decision was approved by the Board of Trustees contingent to the approval of the CCMAC. In the original contract, the minimum would cover 3 categories only (full golf, modified and tennis) and based on 10 month-payment but would end up costing members nearly \$1000 per person.
- Question from L.Sheprow on whether the membership gets the benefit from the Crest Group. S.Loucks answered no, in general, as the Board of Trustee decision was based on the fact that the Village owned the Country Club. The membership gets a 10% discount. B.MacMillan added that the minimum at PJCC is a bit less than other clubs, as other clubs own their restaurants and in general sense charge their minimum to cover expenses.
- **Vote:** J.Dargosa made a motion to accept the next 5 year minimum increase proposal. B.McGilvray seconded. Motion approved with one vote opposed.

IV. Club Management Update –B.MacMillan

- B.MacMillan reported that the Early Bird members will be issued their minimum cards this year.
- The sales person job responsibility was finalized, with 6% fee on any months but October, September, November (8%). It has more responsibility and more detailed reporting.
- Hoping for a non-corona year next year
- Having rangers and starters from the membership has been done in the past, so hopefully it would work out
- The land for pickleball court was regraded and leveled to the tennis courts level.
- There was a request to do a project for boyscout to build a bacchi ball, backyard ball or game area on the site. Possible use for social membership. General consensus was a no, especially because it would be difficult to monitor and would be a bit noisy for tennis. Suggestion to move it to the area near the basketball court in the village.
- Tennis: Eric Dubin would be the teaching pro and Alex Dang would be the program director, reporting directly to B.MacMillan. Alex would be responsible for the staff management.
- Golf: Pro shop went well. Lessons increased. B.Mackedon was able to add a couple of member events and a couple of outings. One outings' revenue was \$6500, same as last year, with around 80 players participating. J.Dargosa asked whether it was appropriate to do outings on the weekend when it was not voted on by CCMAC. More discussion needed.
- L.Perry thanked B.Mackedon for a great 2020 season.

V. Committee Updates

A. HHTTG, Tuesday Ladies Group –B.McGilvray

- HHTTG group requested an annual amount for gardening committee/landscaping. L.Sheprow will submit the proposal at a later date but it would be about \$3500.00
Vote : B.McGilvray made a motion to request a line item in the next budget that is not to exceed \$3,500.00 for the gardening/landscaping committee. D.McGilvray seconded. Motion passed unanimously.
- Proposed a late afternoon golf social on Thursday. B.Mackedon said that Thursday is in general a very busy day. Also to start at 5pm we would need a shotgun at 3pm, depends on how many groups are playing. He suggested a trial in 2021 once a month then present the findings to the committee.
- Request a link to HHTTG event on the website. B.MacMillan agreed as the website will also have links for tennis events.
- HHTTG will offer a free trial of their tournament to members to get more members
- HHTTG would like to go back to shotgun starts on Tuesdays. B.MacMillan said yes as HHTTG is a huge part of the club.
- HHTTG is preparing to host a pre-kick off gathering to invite all members to participate in Mid April.
- The HHTTG proposed to establish a recognition program for club championship winners with reserved parking signage of the champions' names. Lots of discussion but in the end it's seen as a bit of a problem with the limited numbers of parking spaces we have at the club and also the enforcement issue.
- HHTTG would like to request one of the PGA pros to offer a 15 minutes tip session before each shotgun on Tuesdays. B.Mackedon agreed.
- HHTTG and the weekend group will raise handicap fee to \$50 (has not been raised since 2012). The weekend group would go back to the package fee that includes handicap fee.
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B. MTG –D.McGilvray

- Beautification account has \$50 golf and \$140 tennis. Paver program needs to be promoted.
- Planning for Amateur Tournament for next year
- Weekend tournament group would charge \$200pp (back to what it was last year) and \$30 per event. This year they paid per play only. No food events.
- Plan to invite women to join tournament in their own division.

C. Greens Committee- B.MacMillan

B.MacMillan has done research on a divot bottle for walkers. It would cost about \$15-\$16 each if we buy 100 of them. Question we have is whether we sell them or get people to buy them. More discussions needed.

D. Tennis Association –D.Brandman

- D.Brandman reported that Tennis had a great busy year with some new programs few nights a week. He's looking forward to working with other CCMAC members.
- D.Eng added that there was a lot of play due to the pandemic and hard to get a court. Thanked B.Macmillan, S.Loucks, L.Perry and R.Lemmerman for their support and help to extend tennis season this year.

E. Tee Sign and Grievance–J.Dagrosa

- Money owed has been paid.
- No sales person. J.Dagrosa is of the opinion that a sales person is better than involving members.

F. **Social Committee** –C.Famularo

C.Famularo proposed that the Social Committee will also help in marketing programs, such as, pavers, tee signs, events etc. L.Perry welcomed the initiative.

G. **Finance Committee** –L.Perry

L.Perry highlighted some of the revenues and expenses for the June-November 30th period in 2019 and June-November 12th in 2020:

Cart fees: \$195,571.64 (2019) and \$259,361.60 (2020)

Guest fees: \$97,436.00 (2019) and \$206,284.10 (2020)

Driving range: \$5,000 (2019) and \$12,350 (2020)

Resident passes: \$8,525 (2019) and \$ 20,100 (2020)

Retail sales \$62,488.22 (gross)

Golf programs: \$5,285 (2019) and \$16,408.36 (2020)

Golf lessons in 2020 \$21,015.00

Golf Outings: \$72,660 (2019) and \$35,415 (2020)

Golf membership: \$96,650 (2019) and \$297,587.96 (2020)

Tennis membership: \$6,903.33 (2019) and \$36,595 (2020)

Tennis programs: \$5,953.70 (2019) and \$11,217.72 (2020)

Total Revenue: \$546,001.65 (2019) and \$1,065,788.72 (2020)

Total expenses: \$964,554.72 (2019) and \$1,207,515.65 (2020)

VI. Old Business

A. New Software –B.MacMillan

Tennis software would be live shortly. “Court Reserves” app as was used by the 3Village Tennis Club. It would cost around \$70/month and so far it looked like it can accommodate any tennis needs, including creating a tennis social online.

The link, for now, is dev.portjeffcc.com (then click on tennis)

VII. New Business

A. PJ Golf Outing –L.Perry

-Request from the Prom committee to forgo any fees. Lots of discussions but in general agreed upon that we cannot forgo any fees due to cost of maintenance and rangers events.

Vote: D.Brandman made a motion to charge 50% of the normal outings rates for the Fire Department and the Prom Committee. J.Dagrosa seconded. Motion was approved unanimously.

- Request from one group (Kevin Williams memorial outing group), that has been with us for 10 years, to waive the \$100 fee for their 10th year anniversary outing.

Vote: C.Famularo made a motion to waive the \$100 fee for Kevin Williams outing group. D.Mackenzie seconded. Motion was approved unanimously.

B. Request from Members for Belle Terre 6pk –L.Perry

The request was being tabled for discussion.

VIII. Date for next meeting is Tuesday, December 15th, 6pm

IX. Adjourn

The meeting was adjourned at 7.54pm.