

**PJCCMAC MEETING**  
**MINUTES- Tuesday, March 2nd, 2021**  
**Sail Loft Room –Village Center**

Present: Lisa Perry, Ron Carlson, Dana Eng, Todd Garland, Kris Adams, David Brandman, Stan Loucks, Brian MacMillan, Bill Mackedon, Liz Garland, Lauren Sheprow, Gwen Gnadt, Diane Rapp

**I. Call to Order-** L.Perry called the meeting to order at 6:04 PM

**II. Approval of Minutes**

Minutes from January 2021 meeting was approved. R.Carlson made the motion, D.Brandman seconded.

**III. Village Trustee Liaison Report –S.Loucks**

- S.Loucks proposed an idea to change the meeting schedule for Tennis and CCMAC so it can happen before the BOT meeting on the first and third Monday of the month. Proposal was tabled so it can be discussed further.
- Scheduled opening date for golf is on April 1<sup>st</sup> and Tennis is on April 15<sup>th</sup>.
- Membership as of March 1<sup>st</sup> is: Golf at 379 and Tennis is at 211
- Meeting regularly with the Crest group. Discussion regarding the Turn produced a decision to do a co management of the Turn with the previous manager (Andrea) hired to co-manage it by the Crest Group. Food and price control are part of the issues raised by members last year and will be the priority.
- There will be happy hour everyday from 3-6pm. Calendar of events (especially members only events) will be discussed on Friday 3/5. The minimum cards will be ready prior to opening day.
- Idea of a member's only deck area at the Club. R.Carlson added that there was supposed to be a member's only area proposed years ago but was never followed through.
- L.Sheprow asked if we can create a members advisory committee on the Turn. L.Perry answer, to the general acceptance, was that it will create unnecessary layer that makes it more complicated.

**IV. Club Management update-** B. MacMillan

- possibility of buying a second hand 4-seater cart for tour and other uses. Leasing company doesn't have a 4-seater as part of the lease.
- shot gun and starter ranger prospects
- Bag tags for members
- Bag sized divot bottle will be available for purchase (\$17-\$20)
- Golf course maintenance: planning aeration and course clean up prior to opening day but very much dependant on the weather.
- Golf pro shop merchandise is coming in from both Adidas and Taylor Made. Tennis merchandise will be supplied by Adidas. They will send us the props and set up materials for free.
- Sauna is getting readied, with toiletries placed in both locker rooms.
- "On the Marc Training" is setting up their gym space and training area to open on 3/3. They will keep an eye on locker rooms and gym to see if anything needs to be done.
- Tennis: lower courts drainage lines should be filled with gravel. Estimate cost is under \$1k. He will put in a proposal to the BOT
- "Alternatives for Children" group requested to move their 2021 rescheduled outings to 2022 with deposit carry over. They carried over the deposit from their scheduled outing in 2020. It should be ok for the club as we can either sell the date or just use it as members playing time, unless there are too many outings asking for rescheduling/cancellation.

**Vote :** T.Garland made a motion to approve the carry over of the Alternatives for Children group deposit to 2022. D.Brandman seconded. Motion was approved.

- B.Mackedon added that he's excited about the new season. He will do his best to engage with as many members as possible. He's planning some new programs for the upcoming season (for example

a parent-child program) and will put them up on the website together with J.Anderson. He had a discussion on some new ideas with the Tuesday Ladies group. He is setting up a Play with the Pro program for new members to introduce them to the course.

## **V. Committee Updates**

### **A. Tennis Association –D.Brandman**

- D.Brandman reported that the Tennis Board is in the process of finalizing their plan and events calendar. In their January meeting, they agreed on a new rule for guest. The limit for guests visit is now 6 times and the fee will be \$15 each time.

**Vote:** D.Brandman made a motion to accept the new Tennis Rules for 6 maximum guest visits and \$15 each time. D.Eng seconded. Motion passed.

- Tennis Board has a list of items needed for the upcoming season. They are as follows: 1) 4xscoreboard at \$30.95ea, 2) 32xbottle and bag holder at \$4.95ea, 3) 2xoutdoor clock at \$39.99ea and 4) 8xoutdoor benches for the upper courts

**Vote:** D.Brandman made a motion to approve Tennis Board use \$2,500 of the capital fund to purchase the proposed items. D.Eng seconded. Motion approved.

### **B. Marketing/Social Committee- C.Famularo**

Not discussed

### **C. Greens Committee –R.Carlson**

- There was very little damage to the greens from temperature and snow.
- Regarding the reservation system, he asked that a clear information to be sent to members so everyone is informed on what the upcoming changes are
- Working on wish list and identify things that can make the course play better
- Idea to make a video on how to fix the ball marks
- The need to identify the Green Committee members so golf members can contact them directly with question/suggestion/concern. This will help the work of the Committee

### **D. Finance Committee –L.Perry**

Some lines of revenue comparison between period of June 2019-Feb26,2020 and June2020-Feb26,2021 :

|                    |                |                |
|--------------------|----------------|----------------|
| Cart fees:         | \$199,283.22   | \$277,905.96   |
| Resident Passes:   | \$12,150       | \$20,700       |
| Driving Range:     | \$7,250        | \$13,260       |
| Golf membership:   | \$427,364      | \$922,302.96   |
| Retail sales:      | \$0            | \$71,682       |
| Golf Outings:      | \$75,735       | \$35,415       |
| Bag storage:       | \$0            | \$6,352        |
| Guest fees:        | \$ 98,306.00   | \$224,694.10   |
| Tennis membership: | \$50,690.83    | \$80,415.00    |
| Tennis programs:   | \$5,953.70     | \$13,707.72    |
| Tennis guest fees: | \$3,900        | \$5,034        |
| Fitness programs:  | \$1,700.00     | \$0            |
| All Purpose Room:  | \$2,450.00     | \$0            |
| Total revenue:     | \$1,007,011.58 | \$1,900,791.81 |
| Total Expense:     | \$1,533,027.87 | \$1,604,019.17 |

Note: Resident passes is now limited to either 6passes of 9holes play or 6passes of 18holes play.

E. **HHTTG**—L.Garland

L.Garland reported that after lengthy discussion and with B.Mackedon input, HHTTG board decided not to change their tee times to shotgun. B.Mackedon offered to do a free clinic at 8.15am for HHTTG members.

F. **Mens Tournament Group** —D.McGilvray

Not discussed

**VI. Old Business**

A. New software launch —T. Garland/B.MacMillan

- Software is in place for both Golf and Tennis (Court Reserves)
- B.Mackedon and T.Garland will be monitoring potential abuse (no show, late cancellation etc)
- The 6 round passes was fixed so after 6 uses it will not work anymore
- Only administrators (staff only) can change things and send out notices
- Tennis: members can pay for club events. Singles play will be limited to 1 hour.
- Rounds of play before pandemic (2015-2019/20) were around 20k-24k. Last year was around 34k.  
From budget standpoint, projection has to be based on the previous numbers (20-24k).
- L.Perry thanked T.Garland for his work on the software

B. Hole in one project —L.Perry/B.MacMillan

Due to the spending freeze, the project is not going forward as planned. B.MacMillan suggestion to sell the bricks on #2 was generally accepted. This will help with future plan.

**VII. New Business**

A. Turn Update —S.Loucks

- covered in agenda III above

B. Tennis/Bluff —S.Loucks

- The bluff is getting worse. Court 4 is in danger as it is on the edge of the bluff. Fence anchors were hanging over the bluff. Some was disconnected to avoid pulling the fence down. Bluff line keeps moving. It is 4 feet off court 4 so far.
- The Village is committed to do the repair but still waiting for DEC permit. It has been 5 years and DEC still not given out permit. However, it may be too late for the tennis court/s even after the bluff is fixed.
- No bracing on ct 2, 3 and 4 hence no screen will be up on the water side on those courts. Needs more discussion on what will be best to replace that and ensure that players can see the balls.

**VIII. Date for next meeting is Tuesday, March 16, 2021 @6pm**

**IX. Adjourn**

The meeting was adjourned at 7.38pm.