

PJCCMAC MEETING
MINUTES- Tuesday, March 16th, 2021
Sail Loft Room –Village Center

Present: Lisa Perry, Ron Carlson, Joe Dagrosa, Dana Eng, Jill Wagner, Charmaine Famularo, Kris Adams, David Brandman, Stan Loucks, Brian MacMillan, Bill Mackedon, Lauren Sheprow, Gwen Gnad, Bill Smith

I. Call to Order- L.Perry called the meeting to order at 6:01 PM

II. Approval of Minutes

Minutes from February 2021 meeting was approved. R.Carlson made the motion, D.Eng seconded.

III. Village Trustee Liaison Report –S.Loucks

- Budget is due on April 5th. All personnel were approved.
- The Turn is opening on April 1st and closing at the end of October. Andrea will be there to manage the staff and co manage with B.MacMillan. Happy hour everyday 3-6pm. Opening hours: M-Thu is 6:45am to 7pm and Fri-Sat: 6:45am –no limitation on closing time as long as there are customers. They will open on 3 Mondays in the season.
- Scheduled opening date for golf is on April 1st and Tennis is on April 15th weather permitting.
- Membership as of March 15th is: Golf at 450 (with more applications are still not being processed yet) and Tennis is at 222.
- Regarding the DEC permit and the bluff, there should be something taking place this summer. DEC opinion is that the structure is important and that has to be saved and that the tennis courts can be moved. Various plans had been drawn for tennis courts (moved to the parking lot) and pickleball courts but presently there is no funding.
- Tennis: Parks department staff removed all angled supports that were dragging the fence and removed the top part of the fence. The right and back side were fenced so no one can get through. The Bluff is a straight drop under court 2, 3 and 4.
- Repair work on the right hand side retaining wall along the road to east beach and retaining wall on highland.
- Minimum check was released today (3/16) so the members' cards will be ready prior to the opening dates.

IV. Club Management update- B. MacMillan

- Tennis: cleared up the site. He has a meeting with Dunlop tennis to see if they can be our main supplier. Met with Renee Lemmerman, Alex Dank and Eric Dubin to discuss what will be needed for the upcoming season (some new nets and silk fence was being installed to help with erosion). Calendar of programs, lessons and clinics will be in the system.
- Dig down drainage area in upper courts and tidy up new entrance gate.
- A.Dank will be the point person for events. No separate account for events. Tennis staff hiring is in process. Tennis members link to court reserve will be sent soon.
- Golf: Starter and Rangers in place. Last year office staff will be back this season. L.Perry requested name tags for staff.
- Staff training day for software is this Thursday 3/18
- Work on the course: currently in the middle of aeration work but so far not much can be done due to the weather
- Golf inventory is coming in.
- Golf members' link to Chronogolf was sent today 3/16.
- Discussion on going back to previous policy of 2 people per cart. Cart dividers will be provided if members request them.

Vote : J.Wagner made a motion to reinstate previous policy of 2 carts for a foursome and provide a divider if they request it. D.Brandman seconded. Motion was approved.

- A. B.Mackedon added that USGA rules and handicap workshops were completed for the year. PJ Junior league will start in mid April. Group lessons for members' children and grandchildren will be on April 10th, 17th and 24th between 10am-12pm. Inside training for golf employees is on Thursday 3/18. He's working on inventory and setting up the shop.

V. Committee Updates

A. Marketing/Social Committee –C.Famularo

- Social committee met with M.Bonawandt from the Crest group last week. He presented the Crest group plan for the season.
 - April 2nd is welcome back party for members (guests are welcomed) with live music at 5-9pm;
 - April 4th is Easter at Waterview.
 - May 9th Mother's day and May 29th is Members BBQ
 - June 19th Fun event "Jake's Giant Jenga". July 4th is firework (if possible)
 - August 15th : Feast on the Fairway –fundraiser for beautification \$100pp.
 - Sept 6th is Lobster Bake. October 9th Pig roast
 - October 10th Turn goodbye to summer BBQ and Halloween on October 31st
- Members can use their minimum cards in any events. Any other events that our club will hold will be a la carte and use of minimum cards as well according to M.Bonawandt. Social committee will discuss this issue further with the Crest group.
- Discussion on whether we need more events. General acceptance on more event during the day and will also work with B.Mackedon on his events ideas.

B. Greens Committee –R.Carlson

- The course looks very clean and weather permitting we can open as scheduled.
- Trimming and pruning works.
- Expansion of the practice bunker, the 16th tee and Green on #2
- He will send out info on the Green Committee members after club opening
- J.Dagrosa asked regarding the hole in one idea. Previous agreement that also brought to the BOT attention was to sell bricks on #2 as a start. The brick price will be \$150 including the engraving.

C. Tennis Association- D.Brandman

- The Board is working on event calendar
- Planning on new event, e.g. family event
- Plan to use East Beach more for some social events

D. Finance Committee –L.Perry

Some lines of revenue comparison between period of June 2019-Feb26,2020 and June2020-Feb26,2021 :

Assessment:	\$114,937.50	\$154,000.50
Cart fees:	\$202,041.12	\$277,905.96
Resident Passes:	\$15,450	\$21,408
Driving Range:	\$9,510	\$13,610
Golf membership:	\$745,571.00	\$1,061,257.96
Retail sales:	\$461.25	\$71,682.00
Golf Outings:	\$75,910	\$35,415
Guest fees:	\$100,201.00	\$224,694.10
Golf lessons:	\$137.50	\$22,780.00
Tennis membership:	\$71,605.83	\$90,010.00
Tennis programs:	\$6,153.70	\$14,867.72
Tennis guest fees:	\$3,900	\$5,034
Tennis lessons:	\$3,606.88	\$7,443.36
Total revenue:	\$1,413,273.55	\$2,085,920.50

Total Expense: \$1,600,128.51 \$1,692,429.32

S.Loucks suggested adding a capital account balance line in the financial report. L.Perry will follow it up with the Treasurer.

E. HHTG—G. Gnad

- G.Gnad asked if the village’s gardener can help the beautification group with recommendation for some new areas for planting. R.Carlson responded that he’s been working with Karen and Daveen and will continue to do so.
- Further, she asked whether the proposed budget for flowers has been approved. B.MacMillan answered that budget is not due yet and everything is in the work.
- Requested help to improve the HHTG book (around 12 pages) to look nicer. Danielle will print them.
- Relaying B.McGilvray message that she did not agree with the guest cancellation policy to be 48hours before and that there should be a limitation on the number of times members can cancel.

F. Mens Tournament Group –D.McGilvray

Not discussed

VI. Old Business

A. Credit cards on file –B.MacMillan

- As it has been communicated to members, no credit card on file will mean that they cannot book tee times online and charge anything (carts, guests etc). He will send out another reminder to those who have not added their cards.
- This policy is to eliminate the need to chase members and ex members who have arrears even from the previous year.

B. Guest cancellation policy –L.Perry/B.MacMillan

- With the new system, guest name has to be entered.
- In line with the previous decision, guest cancellation will be at midnight the night before.
- Discussions on whether the committee needed to limit how many times members can cancel their guest/s. There was a general agreement that we need a baseline that we can use to make a decision. Anyone who exceeds the limit will be looked at on a case by case basis.

Vote: J.Wagner made a motion to approve guest cancellation time at midnight the night before and that guest cancellation is limited to 4 (four) times. D.Eng seconded. Motion was approved with one abstain.

VII. New Business

A. HHTG request

- covered in agenda V.D above

B. Tennis Reservation policy –D.Brandman/B.MacMillan

- D.Brandman asked that B.MacMillan could change the reservation time for tennis to 7:15pm. This way it will be in line with Tennis Board’s rule from previous year.
- Guest cancellation was not a problem for tennis

VIII. Date for next meeting is Tuesday, April 20, 2021

IX. Adjourn

The meeting was adjourned at 7.39pm.